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1

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The next-generation technology for AGING WATER INFRASTRUCTURE





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3

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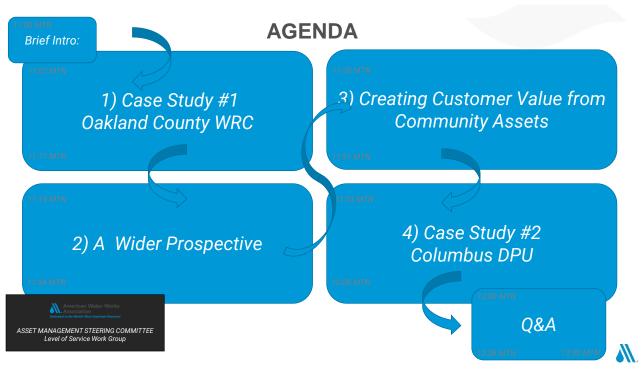
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5





7



ASSET MANAGEMENT STEERING COMMITTEE

#### **MODERATOR** CHAIR AMC LoS WORKING GROUP

Barry Buchanan, P.E.

- Principal Consultant, Buchanan and Associates
- 40 year supporting the Wet Utilities; 3 Waters; Water Industry
- Designed, Built, and Operated Systems Serving 5 to 2.3M People
- Worked for Consultants, Private and Public Water Purveyors
- Worked in Australasia, Asia, Europe, North/Central/South America
- Specialize in Infrastructure Planning and Life Cycle Management
- Founder/Member of:
  - US National Asset Management Steering (US-NAMS) Group
  - Asset Management Users Group (AMUG)
  - AWWA Asset Management Committee (AMC)











#### As a result of this presentation you will learn:

- · What Levels of Service (LoS) are, and are not
- · Why LoS are crucial to the foundation AM
- When LoS should be identified
- How to identify appropriate LoS
- Who should be involved to formulate LoS



#### **LEVELS OF SERVICE A BRIEF** INTRODUCTION

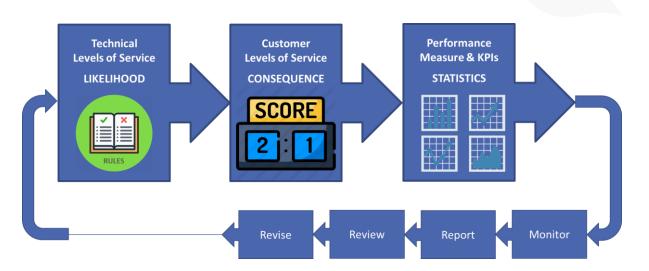
**EXTERNAL** ORGANIZATIONAL Stakeholders & Culture Customers Strategical **Policies Tactical Plans** Processes, Procedures, Operational **Practices** Functional ORGANIZATIONAL Architecture



Performance

Measures

#### **CONTINUALLY ADJUST LEVELS OF SERVICE**

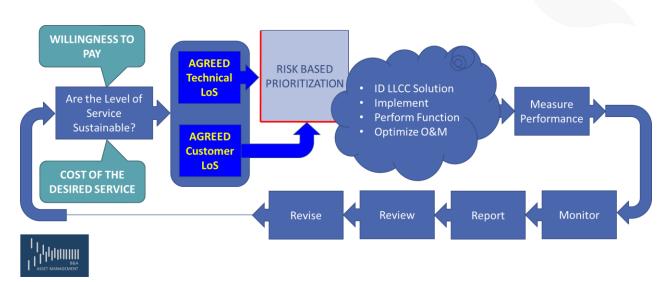


1



11

#### APPLIED LEVELS OF SERVICE







# MANAGING EXPECTATIONS AND NOT JUST DOLLARS

Carrie Ricker Cox, P.E.

- · Chief Engineer, Oakland County WRC, Michigan
- 20 Plus Years of Experience in:
  - Civil, Environmental, and Water Resources
- Responsible for CapEx, Asset Management, and Planning.
- Affiliations:
  - Chair of the AWWA Engineering and Construction Division
  - · Member of the AM committee
  - Vice-chair of the MI-AWWA membership council
  - Member of the Michigan Water Infrastructure Council

13

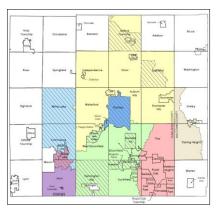




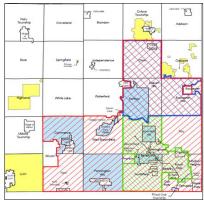


#### **WRC DIVERSITY**

#### Wastewater



#### **Potable Water**

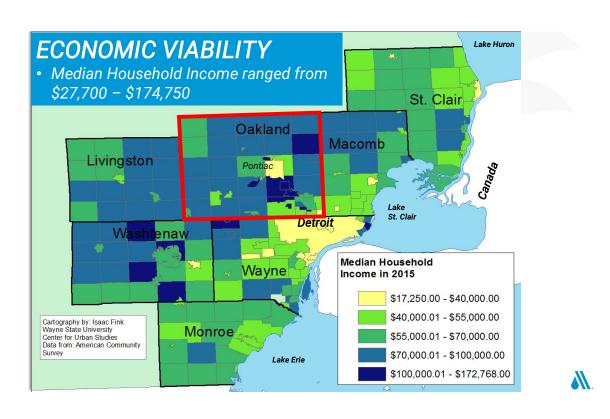


#### Stormwater

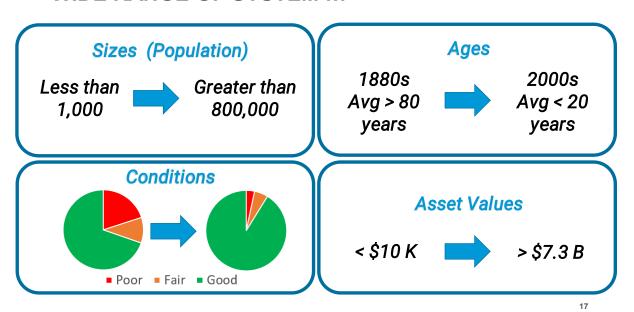


15

15



#### WIDE RANGE OF SYSTEM ...



17

#### **FUNDING**

#### EACH SYSTEM HAS THEIR OWN FUND

- 489 separate legal entities with proprietary funds
- Within each fund there are three reserve buckets
- Asset Management System focuses on two
  - Major Maintenance
  - Capital



Inspections and Rehabilitation

Replacement or Rebuild

Emergency

Major Maint.

Capital R&R

8

**Budgeting and** 

Accounting

# WHY DID WE START THIS LEVEL OF SERVICE JOURNEY

- WRC received a large state grant
- · Measurables were prescribed, however,
- The measurables were hard to translate into:
  - Tangible rate, or
  - Decisions making tools for CIP approval



Engineers, the Management Team, the Board, and Council needed understandable measurement criteria

19

19



THE JOURNEY

#### **TEAM CONVERSATION**

- Kevin
- Richard
- Haydn

O 🛝



# DEVELOPING LEVELS OF SERVICE AND PERFORMANCE MEASURES

CREATING CUSTOMER VALUE FROM COMMUNITY ASSETS

Richard Kirby, P.E.

- Engineering Services Manager, Tasman District Council, N.Z.
- A Chartered P.E. and Fellow of Engineers New Zealand
  - Executive Management within Local Government
  - · A Private Practice Consultant
  - 20 years Plus in Asset Management
- Chaired the NAMS Group in New Zealand from 1999 to 2005
- Lead the Developed of several AM Guidelines.
  - IIMM.
  - Developing LoS and Performance Measures Guidelines

21

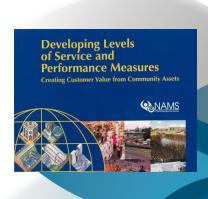


# DEVELOPING LEVELS OF SERVICE AND PERFORMANCE MEASURES

- Developing the New Zealand Guidelines
- · Overview of the Guidelines

RICHARD KIRBY

· Creating Customer Value from Community Services





#### **PURPOSE**

- Outline development of NAMS Levels of Service Guidelines
- Provide overview of the infrastructure assets covered



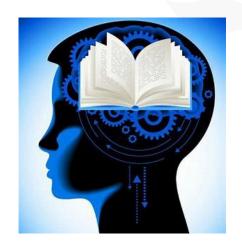


23



#### **LEARNING OBJECTIVES**

- A knowledge of how New Zealand developed its Guidelines
- Delivering infrastructure services needs to be customer centric





#### **GUIDELINE DEVELOPMENT**

#### Why the Guidelines

- Statutory Requirement to develop 10 year Longterm Plans
- Consult with communities over service level provision
- Asset/Activity Management Plans critical in supporting LTPs



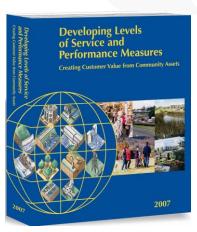
25



#### 25

#### **GUIDELINE DEVELOPMENT**

- · Who and when Developed the Guidelines
- · National Asset Management Steering group
  - IPWEA NZ (Institute Public Works Engineering Australasia NZ)
  - Office of the Auditor General
  - Local Government New Zealand
  - Society of Local Government Managers
  - Water New Zealand
  - New Zealand Recreation Association
- When
  - First version in 2002
  - Revised 2007





#### **GUIDELINE DEVELOPMENT**

#### Infrastructure Services covered:

- Storm water and Land Drainage
- · Water and Wastewater
- · Transportation and Pedestrian Facilities
- · Property and Community Facilities
- · Solid Waste
- · Parks and Aquatic Facilities



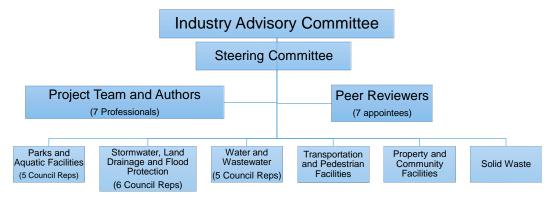


27



#### **GUIDELINE DEVELOPMENT**

#### Governance & Management Structure



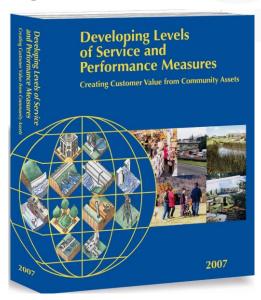
Working Parties - 36 Industry Representatives



#### **OVERVIEW OF GUIDELINES**

#### Levels of Service -**Definition**

"The defined characteristics for a particular activity or service area against which performance may be measured."





#### **OVERVIEW OF GUIDELINES**



#### PART A: The Level of Service Review Process

- A1 Introduction
- A2 Getting started
- A3 Understanding your customers
- A4 Document current levels of service and performance measures
- A5 Debate options and decide the right service level
- A6 Consulting with customers
- A7 Deliver the agreed outcome

Part A takes the reader through a step-by-step process of developing levels of service with input from customers. It also provides guidance on how to ensure the promised services are delivered.





#### **OVERVIEW OF GUIDELINES**

#### PART B: Developing Levels of Service Toolbox

B1 Parks and Aquatic Facilities

B2 Stormwater, Land Drainage and Flood Protection

B3 Water and Wastewater

B4 Transportation and Pedestrian Facilities

B5 Property and Community Facilities

B6 Solid Waste

B7 Other Government Services

A toolbox of examples for each activity area including:

- · activity descriptions
- customer groups
- · what customers typically value
- technical and legal constraints in setting levels of service (New Zealand local government context)
- levels of service and performance measures
- · level of service options and costs.

31



#### **OVERVIEW OF GUIDELINES**



#### PART C: Consultation Toolbox

- C1 Focus group discussion topics
- C2 Willingness to pay surveys
- C3 Customer satisfaction surveys
- C4 Customer charters

A toolbox of examples such as scripts for the facilitator of focus group discussions, customer satisfaction surveys, willingness to pay surveys, customer charters and service level agreements.



#### **CREATING CUSTOMER VALUE**

- · Adopting a customer centric mind-set
- · Service Level Review Customers always there
- Performance Management core business and drives improvement
- Performance Targets achievement and measuring success
- Customer input is essential, but recognise who the final decision makers and the service providers are

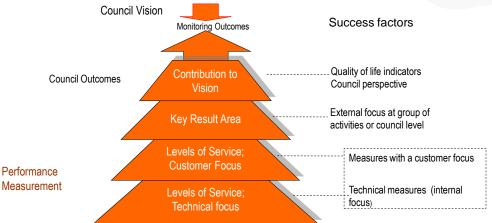


33



#### LINKING COUNCIL VISION AND LEVELS OF SERVICE

Levels of Service Hierarchy



34



#### **CUSTOMER VS. TECHNICAL FOCUS**

- **Customer Measure** = 'what the customer gets'
  - How the customer receives the service
  - e.g. "number of complaints of insufficient water pressure to undertake normal household tasks"
- Technical Measure = 'what we do'
  - Things about our service that we measure
  - e.g. " average pressure in kPa at the property boundary in residential streets"

35



#### **CUSTOMER VALUES**

- Accessibility
- Affordability
- Community Involvement
- Health and Safety
- Quality
- Reliability/Responsiveness
- Sustainability







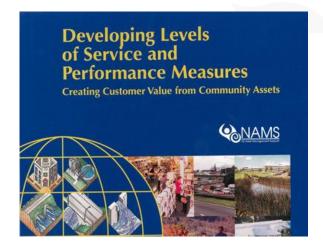
Customer value	Level of Service	Customer Performance Measure	Technical Performance Measure
			specification are compilate man rise.
Quality	Pleasant tasting and looking drinking water is provided.	(x) % of customers are satisfied with the quality of their drinking water. Fewer than (x) complaints per annum regarding water supply quality.	Drinking Water Standards (as above)
	Water pressure is appropriate to its intended use.	Water pressure at all customer properties is sufficient to fill a (x) litre bucket in (y) seconds (urban supply).  Water pressure at all customer properties is sufficient to fill a (x) cu.m tank in (y) days (rural supply).  (x) % of customers are satisfied with the pressure of their drinking water.  Fewer than (x) complaints per annum regarding water supply pressure.	Minimum available flow at point of supply during normal operations (excluding routine shutdowns and loss of power).  On demand supply (ordinary) - (x) litres /min Restricted flow supply - (x) m3 / day Rural water supplies: >(x) m3 / day Minimum pressure at point of supply during normal operations On demand supply - >(x) kpa Restricted flow supply - >(x) kpa
Reliability/ Responsive- ness	A reliable water supply is provided.	(x) % customers satisfied with the reliability of their water supply services. A 24x7 service is available for reporting problems. All affected customers receive at least 24 hours notice of any planned shutdown. Fewer than (x) water supply disruptions per 1000 properties	Operative risk management in place and planned mitigation measures completed. Normal duration of one service disruption - (x) hours (95% success). Percentage of time service is available to any property;  On demand supply ->(x) % (y hours loss/ year) Restricted supply ->(x) % Less than (x) water mains breaks per 100km of water network.

# LEVELS OF SERVICE AND PERFORMANCE MEASURES

37

#### SUMMARY

- Developing the New Zealand Guidelines
- · Overview of the Guidelines
- Creating Customer Value from Community Assets





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#### LoS: A WIDER PERSPECTIVE

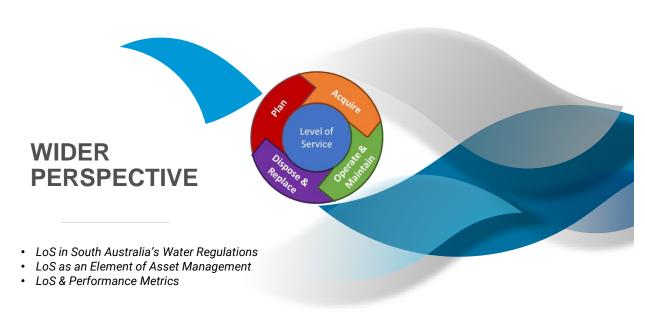
Haydn Reynolds, P.E.

- · Principal, Haydn Reynolds & Associates
- 40 years plus of Water Utilities Experience
- AM Focus Since the 1980s.
  - · Asset Management Planning
  - Comparative Performance Assessments
- Consulted Internationally for Past 20 Years, working in Australia, North America, England & Scandinavia

39



39







The South Australian Water Corporation Example

41



41

#### THE LAND OF OZ CONTEXT

- Major water utilities operate under a 'Corporatized' model.
- They are owned by Governments.
- Have Boards
- Are subject to Health, Environmental, Technical and Economic Regulation.
- The Economic Regulators set the revenues for the Utility on a 4 years cycle (a Determination), based on a balance between customer preferences and Utility aspirations.
- Utilities can seek to vary a Determination during the 4 years for exceptional circumstances, such as:
  - Significant reductions in expected consumption;
  - Higher than expected reliance of Desalination;
  - Technical innovation opportunities (Carbon Neutrality).



# 4-YEAR DETERMINATION GOVERNANCE – STRONG CUSTOMER/LOS INVOLVEMENT



43

#### **MONITORING & CONTINUOUS IMPROVEMENT**



- The Regulator monitors trends in service performance annually and holds the Utility to account for service delivery outcomes.
- 18 LoS are the main focus; general format = %age of actions completed within a specified time. (E.g. connections installed, phone calls answered, outages resolved).
- 66 other metrics tracked:
  - Sub-sets based on severity, risk, location.
  - System indicators, such as Breaks/Mile/Year.
- The Utility engages (surveys & workshops) with customers to Identify preferred services, LoS, willingness to pay ('choice' surveys) and check alignment of the Corporation's vision.







- · Agreed LoS are the 'contracts' with the Customers; achieving them is the reason for everything that is done and they form the basis for all Stakeholder relationships.
- · Consequently, LoS are the 'line-of-sight' targets for asset management
  - strategies,
  - tactics, and
  - activities.
- · However, longer-term derivation of LoS should be in the context of factors that impact on LoS.



45

#### **KEY FACTOR GROUPS IMPACTING LoS**

**Regulation & Peer Performance** 

**Asset Condition & Operating Environment** 

Level of Service

**Legacy Issues** 

**Historical Performance** & Cost/Affordability





#### ... OF PREVIOUS & COMPARATIVE PERFORMANCE

- Significant quantities of water Industry assets are coming into their twilight years - Past LoS may be tough to maintain.
- When comparing with others, ensure comparison of Apples with Apples.
- Watch out for 'Cherry Picking'!!

47



#### **COMPARE WITH CARE!**



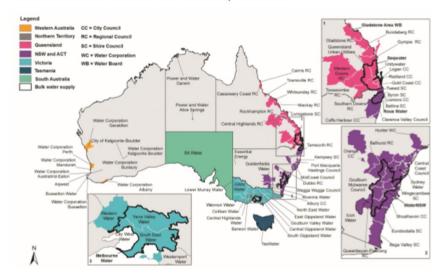
- Only look to compare like-for-like applications
- Normalization is required around:
  - The assets generating the faults; make, type, operating environment, EUL, ...
  - Rate of change of system size, customer density, ability/willingness to pay.
- Some metrics OK for time-based comparison for the Utility, but more problematic for interutility comparison: E.g.
  - Number breaks / Km (Mile) / Year,
  - Number *complaints* / 1,000 properties (etc.)





#### PICK ON SOMEONE YOUR OWN SIZE!

The administrative boundaries of all utilities reporting data for the 2017 Urban NPR are shown in Figure 1.1. Further details about the utilities are available from their respective websites.

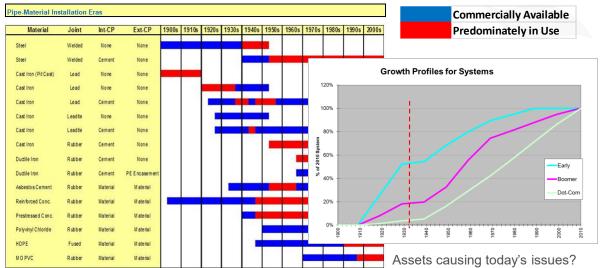


49



#### 49

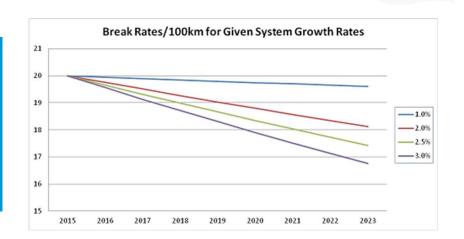
#### 'EARLY' VS. 'BOOMER' VS. 'DOT-COM' SYSTEMS





#### RECOGNISE 'LOCAL' ADVANTAGE/DISADVANTAGE

- Utility-X is growing at around 1% per annum.
- Utility-Z growth is between 2% and 2.5%.
- Utility-Z has an ongoing advantage from growth alone.



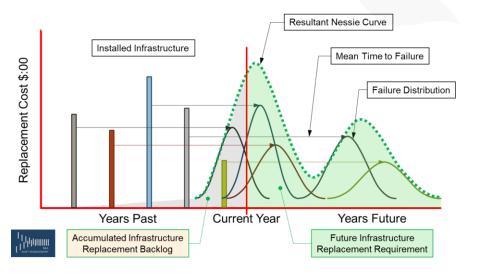
51



51

#### THINKING THROUGH LOS #1

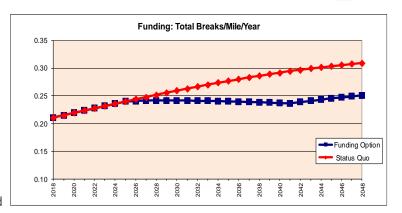
- Project this Investment Using EUL.
- Consider the LoS Impacts During the Planning Period.





#### THINKING THROUGH AN LoS #2

- If mains are replaced for an LoS of 2 breaks in 3 years, directly affected customers will experience no change but overall breaks increase.
- To cap Breaks/Mile/Year at 0.25/Mile/Year, mains must be replaced earlier & earlier for an extra \$280 Million for the period.
- If community wants this outcome (e.g. traffic flow impacts) and can pay for it – great, but needs to be informed of costs and/or other options foregone.

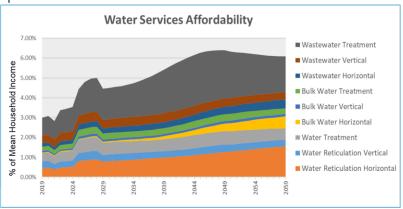


53



#### AFFORDABILITY: NOW AND IN THE FUTURE

- wth.
- The legacy of 'service in perpetuity', plus upgrades and growth.
- · Reductions in household incomes.
- Competing community priorities.
- Being 'the best' isn't necessarily providing the highest LoS or lowest costs; it is about the efficient provision of the preferred outcomes for an informed community.



54





### TAKE-AWAY

MAIN POINTS

- Levels of Service will continue to have a growing impact on Asset Management and Regulation.
- · LoS are key to Stakeholder relationships.
- The identification of appropriate LoS for the times, is an on-going process of investigation, education and negotiation.
- Always check out the future impact of today's LoS.
- Only compare LoS with true Peers.

55



55

#### BURGESS & NIPLE Engineers Planners



#### US CASE STUDY #2 LEVELS OF SERVICE AT COLUMBUS DPU

Kevin Campanella, P.E.

- Utility Planning and AM Lead, Burgess & Niple
- Was 7 years as Assistant Director at Columbus Public Utilities
  - Program Manager for their comprehensive AM program
  - Secured \$70 million in cost avoidance
  - · Improved service levels
- Incoming Chair of the US AWWA AM Committee.

56

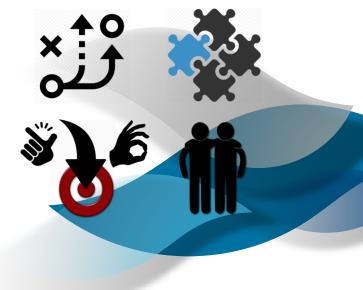


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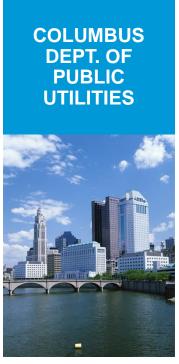
- TEAMING TO:
  - Establish Levels of Service
  - · Agree Upon Levels of Service
  - · Monitor and Measure



57



57



3 Divisions: Sewerage and Drainage, Power, Water

 $1,100,000 \qquad \textit{Population served (sewer / water)}$ 

13,000 Electric customer accounts

2008 Department-wide AM Program formalized



# DPU'S LOS INITIATIVE



#### Phase 1 (2009)

- Develop comprehensive set of initial LOS across DPU including all business lines
- Develop LOS definition sheets and define detailed metric and data requirements
- Gather data, validate with key stakeholders and gain commitment for implementation

LOS Team 1

#### Phase 2 and 3 (2010+)

- Continued refinement of the framework and ongoing data collection
- Establishment of specific goals / targets for each LOS
- Internal communication
- Formal reporting to customers and stakeholders
- Link to utility-wide performance management initiative for cascading measures

LOS Team 2

59



#### GETTING STARTED

LOS Team Formation and Chartering Process





#### LOS CATEGORIES

Metrics for Every Major Business Line

Water Distribution				
Water and Wastewater Treatment, Supply, and Quality				
Wastewater Collection				
Electric Distribution	Streetlighting			
Billing and Meter Reading	Customer Service			
Human Resources	Financial			
Sustainability / Environmental Stewardship				

1



61

#### CANDIDATE LOS MEASURES CAME FROM SEVERAL SOURCES

AWWA QualServe IWA Other Standards Emerging Global
Best Practice
Including
Sustainability /
TBL / GRI

Other Best Practice Utilities in US, UK, AUS

#### Considered:

- Alignment with industry standards
- Relevance to business model and customers
- Alignment with current and future strategic plan
- Ability to measure
- Keep it simple



# CANDIDATE METRICS WITHIN LOS CATEGORIES

	Category / Measure	Description / Comments	Currenty Tracked?
29	Total Sewer Blockages (Total Blockages Per 1,000 miles of	Good measure of overall reliability of collection system, specifically	
	sewer line. Identified by type such as grease, roots, other,	O&M practices including inspection and sewer cleaning. Blockages	
	unknown)	limit flow and typically lead to events including overflows and backups.	
		Trends are especially important. AWWA QualServe Measure	
		(collection system integrity – failures per 100 miles).	
30	Total Sewer Collapses (Total Collapses Per 1,000 miles of	Good measure of overall reliability of collection system, specifically	
	sewer line)	capital programs to address sewers in poor condition and susceptible	
		to collapse. Collapses typically lead to events including overflows and	
		backups. Trends are especially important. Could be combined with	
		blockages above to create one consolidated measure. AWWA	
		QualServe Measure (collection system integrity – failures per 100	
		miles).	
31	Sewer Overflows - SSOs / CSOs (SSOs / CSOs per 1,000 miles	Good measure of overall reliability and capacity and environmental	
	of sewer line)	impact. Can track dry and wet weather overflows separately and	v
		include in one stacked bar chart. AWWA QualServe Measure (sewer	'
		overflow rate per 100 miles).	
32	Sewer Overflow Volume Released - SSOs / CSOs (SSOs / CSOs	Good measure of overall reliability and capacity and environmental	
	total volume released)	impact. Alternative measure to total incidents, but can be more	
		difficult to track. Can track dry and wet weather overflows separately	
		and include in one stacked bar chart.	
33	Total Property Flooding Incidents (Basement, Yard, and	Good customer focused measure of overall capacity and reliability of	
	Other Property Backups)	the collection system. Can be caused by many factors, and can often	
		impact specific portions of the system more than others. Can track	
		repeat incidents for individual customers over x years to assess	Y (WIB)
		whether specific customers are worse served than others. Can	
		segment between city responsibility and non-city responsibility. Can	
I	I .	track by cause (blockage, surcharge, etc.)	I

63



#### 63

# LOS METRICS SELECTION

- Develop consensus on the highest priority service levels to support the asset management program.
- Rank service levels in terms of importance for EACH area
- Place one vote of each priority for each of the categories

"High Priority" measures (**Red** – 5 points)



"Medium priority" measures (**Yellow** - 3 points)



"Low priority" measures (**Green** -1 point)





#### SELECTED 2 TO 4 METRICS PER LOS CATEGORY



65



65

#### EXAMPLE LOS METRICS

- Customer Service
- Water Distribution

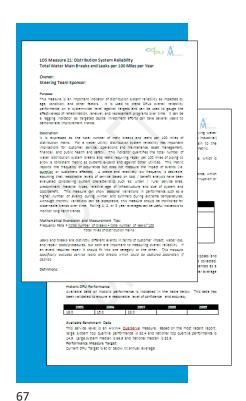
#### Customer Service Billing and Meter Reading

- LOS 1 Average Speed of Answer / Wait Time (Average Minutes of Hold / Wait Time From Connection Until a Call is Answered by Call Center Representative)
- LOS 2 Percent First Call Resolution Rate (Total Calls That Are Resolved On First Contact / Total Calls Received)
- LOS 3 Customer Complaints (Customer Service Related Complaints and Technical Quality Complaints Per 1,000 Accounts)
- LOS 4 Billing Accuracy (Error Driven Billing Adjustments Per 10,000 Bills)

#### Water Distribution

- LOS 5 Total Water Quality Complaints (Rusty Water, Taste / Odor, On-Site Visit, Cloudy Water, Other)
- LOS 6 Inadequate Water Pressure Events (Percent of Connected Customers Not Meeting Requirements)
- LOS 7 Water Distribution System Integrity (Total Water Main Breaks and Leaks Per 100 Miles per year)





# EACH LOS HAS A DETAILED DEFINITION SHEET

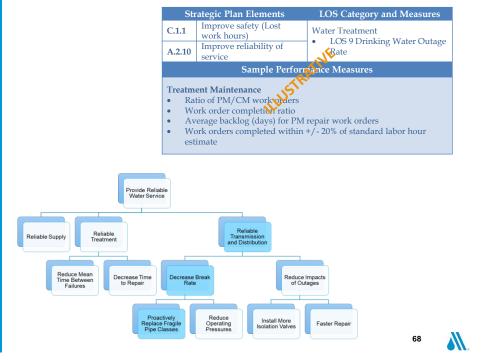
- · Owner / Sponsor
- Purpose
- · Description
- Mathematical Expression / Measurement
- Definition
- Data Requirements
- Reporting Period / Format
- Historic DPU Performance
- Available Benchmark Data
- Target

67



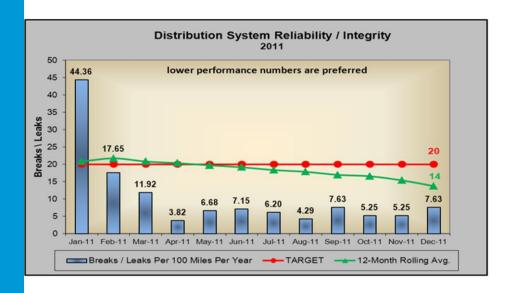
STRATEGIC PLAN ALIGNMENT AND

LOS/KPI CONNECTION



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69



69

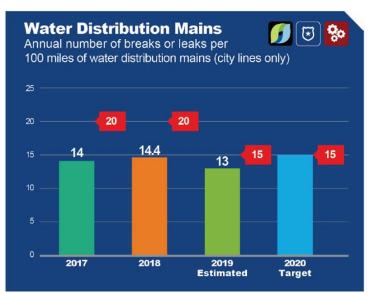


#### **REPORTING**



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# BENEFITS AND CHALLENGES

#### **Benefits**

- Alignment between strategic plan, asset management, and customers
- Better understanding of customer and stakeholder needs
- Improved accountability and awareness for staff
- Enhanced decision making framework
- Alignment of capital and O&M investments with customer and service impacts

#### Risks / Challenges

- Risk of front line staff viewing it as "big brother" monitoring and punishment
- Management fear or concern for exposing "weaknesses" and setting numeric targets
- Reluctance to assign resources for data collection and validation – "just another thing to do"
- Not yet sure how external stakeholders will react, and what the impact will be

73



73



CARRIER COX
HAYDN REYNOLDS
RICHARD KIRBY
KEVIN CAMPANELLA

Customer Los
Level of Service
Technical Los

Asset
Performance Measures

American Water Works
Association
Annual Entry Teter Ring Committee
Level of Service Work Group

74



#### THE PRESENTATION TEAM





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#### PRESENTER BIOGRAPHY INFORMATION

Specializing in study and design work associated with utility planning, hydraulic modeling and system control, she holds numerous leadership positions in state and national organizations. Carrie is vice chair of the American Water Works Association's (AWWA) Engineering and Construction Division, and co-chair of the Michigan Water Environment Association's Industrial Recruitment Committee. She also is vice chair of the Michigan AWWA Membership Council. Carrie joined Oakland County in 2013, currently, she is a Chief Engineer overseeing capital asset management and planning, mapping services including geographic information systems (GIS) and sewer system metering for all sewer systems owned and/or operated by Oakland County.

Involved in the water industry since 1975, with an asset management focus since the early 1980s. Worked in a Water & Wastewater Utility until 2000 at up to Executive level. Past nearly 20 years spent working Internationally as a consultant on asset management planning, with an emphasis on buried assets, at both the Utility and National level.

Richard Kirby is a chartered P.E. and Fellow of Engineers New Zealand. His career includes: executive management within local government, a private practice consultant, and 20 years plus in asset management. He has chaired the NAMS Group in New Zealand from 1999 to 2005 and has lead the development of several AM guidelines: IIMM, developing LoS and Performance Measures Guidelines.

Kevin provides Asset Management and Utility Planning support to help utilities across the US lower their costs, improve service to customers, and manage risks. In 2002, he practiced in New Zealand with internationally recognized authorities in the asset management field. He was the Assistant Director and Comprehensive Asset Management Program Director at Columbus Public Utilities for 7 years before joining Burgess & Niple in 2015 as their Utility Planning Leader.





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79



79

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31

